



Vince Napolitan
Mr. Renovation

CORPORATE LOCATION



Atlanta, GA

LOAN PRODUCTS

Renovation Lending (All Types)

PREVIOUS SYSTEMS

Internal Systems
Excel
Land Gorilla
Built

OVERVIEW

With more than 22 years of experience, Vince Napolitan has helped multiple lenders build out their Renovation Lending departments.

Currently Vince is the National Sales Manager for a renovation and construction lender. When Vince took over there was no oversight of their pipeline and draws. Risk was a huge concern and there were no internal processes to mitigate that risk.

By partnering with Renovation Lending Software, Vince was able to clean up their pipeline, close out old files, and automate many of the processes we were having to do manually.

Having exposure, or even the thought of liability, should be at the top of every lender's mind. "Renovation Lending Software didn't just make us more efficient, but it helped give us the peace of mind and security we needed to scale."

PARTNERING WITH RENOVATION LENDING SOFTWARE



Renovation Lending Software helped us clean up our current pipeline and set us up to grow and scale.



We were able to utilize Renovation Lending Software for both Retail & Wholesale. We also used it to manage our Construction, Renovation, Escrow Holdbacks, etc.



Draw Management is huge but so is getting loans to the closing table. RLS helped us organize our pre-closing processes so we could close more loans.



Risk Mitigation: There is a level of comfort we did not have before partnering with RLS.



We have been able to set up customized reporting in RLS. And the ability to have reports automatically send to management has saved us countless hours and provided us the ability to make decisions in real time.



I have worked with just about every system out there at some point in time. Renovation Lending Software is by far the best product on the market for managing Renovation and construction loans. With its ability to help with both Pre & Post closing task, and ability to create efficiencies for my team I don't see how I could ever use anything else.

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